IOD Incorporated

Total Lobbying Effort

Total Lobbying Expenditures

2011 January - C	June	2011 July - December	2012 January - June	2012 July - December	Total
\$13,199.	38	\$33.00		\$220.50	\$13,452.88

Total Hours Communicating

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
19.10			0.20	19.30

Total Hours Other

0044	2014			
2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
50.25	0.20		1.10	51.55

Hours Lobbied on Each Matter

Lobbying Effort On Budget Bill Subjects

Health	Services:	Depar	tmentwide
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2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
62.00 (90%)	0.00 (100%)			62.00 (88%)

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

2011 January - June	2011 July - December	2012 January - June	2012 July - December	Total
6.94 (10%)				6.94 (9.80%)